

CLICKCONSULT®

## OUTREACH PLACEMENT CASE STUDIES

OUR APPROACH IS ETHICAL,
OUR STRATEGIES ARE
BESPOKE, OUR TACTICS
ARE TRANSPARENT & WE
UNDERSTAND THAT SUCCESS
ONLY HAPPENS BY ENGAGING
BOTH MAN & MACHINE



## CONTENTS

Introduction	04
Chill Insurance	08
LloydsPharmacy Online Doctor	11
Adjustable Beds	16
Hills Pet	20
Julian Charles	22
Calibre	26
CV Library	30
The Law House	32
K2 Space	35
Oxford Open Learning	37



GP Strategies	39
Worktop Express	41
Gigantic	44
Chess Telecoms	46
The Lighting Superstore	50
Advanced Diesel Engineering	53
Homelet	55
Chums	60
Europa Pharmacy	62
The Big Word	64
Trucks Direct	66
Festive Lights	68
Feel Good Contacts	70
The Cable Company	73





#### WHAT IS OUTREACH?

Outreach is exactly what the name implies: reaching out. It involves reaching out to relevant bloggers and providing them with well-written, high-quality content.

#### WHAT ARE THE MAIN BENEFITS OF OUTREACH?

There are benefits for both parties; the blogger receives high quality content which can be bespoke to their needs and to their audience's needs. For the client, the exchange of content helps to boost their brand awareness and holds SEO value.

#### WHAT IS THE BEST WAY TO APPROACH BLOGGERS?

Having a genuine interest in the bloggers we approach is an important part of our outreach process. We strive to build a relationship with our bloggers; we do not view the process as a simple one-time exchange.

#### HOW DO WE IDENTIFY THE MOST APPROPRIATE CONTENT FOR YOUR CLIENT'S **OUTREACH STRATEGY?**

This is definitely something that is decided on a per-client basis, rather than a one-size-fits all approach. When formulating the strategy, we liaise with the content team and begin by considering past successful strategies and where improvements can be made. We would also analyse your industry to plan the most effective content strategy for your target audience. From there, we regularly review the strategy and brainstorm new ideas as a team, ensuring we continuously develop the most innovative content strategy possible.

#### WHAT KIND OF TOOLS DO WE USE TO IDENTIFY RELEVANT BLOGS?

We use linkTRAX® our custom-made platform to monitor, analyse and track our clients' outreach activity. The system offers a range of unique features that allow our organic search experts to identify the most suitable bloggers to connect with during our clients' outreach activity, ensuring that each strategy involves contacting right people, with the right content, at the right time.

A fundamental component of our platform's functionality is to actively monitor links after placement, providing real-time data surrounding the quality and longevity of our campaign activity; ensuring links do not break or disappear. By tracking previous placements, we can also ensure that each blog placement is unique for each of our clients, maximising the SEO benefit of our outreach activity.



## WHAT METRICS DO WE USE TO IDENTIFY A GOOD BLOGGER?

There are various metrics that can be used to review the suitability of a blogger. Domain and page authority, trust flow and citation flow are just some of the metrics used to determine the overall authority and credibility of a blog site. Exploring a blogger's social channels and determining their audience, as well as being able to scrutinise and evaluate the level of activity, allows us to measure how influential the blogger is within their community.

## HOW DO WE MAINTAIN RELATIONSHIPS WITH THE BLOGGERS?

One important way in which we maintain relationships is to keep in contact with all bloggers that are interested. We are committed to a content partnership on an individual basis, so checking in with each blogger at various stages of the partnership helps us to personalise our approach and reinforces the point that this process is not a sales pitch; it is a mutually beneficial relationship.

## WHAT TYPES OF CONTENT DO WE USE AS PART OF YOUR OUTREACH STRATEGY?

We craft bespoke content for each blogger, making each outreach relationship more personable. Our expert copywriters and designers produce a diverse range of content, from engaging infographics to inspiring blog posts.

## HOW INFLUENTIAL ARE A BLOGGER'S SOCIAL METRICS WHEN IT COMES TO IDENTIFYING APPROPRIATE BLOG SITES?

It is important when placing the content that the client is at the forefront of our mind. Amongst other metrics, social reach is an important one to consider. We use blogger outreach software which helps us measure popularity, influence and reach. We need to maximise client exposure whilst adhering to the blogger's content needs.





**CLIENT: CHILL INSURANCE** 

#### PLACED LINK: HUFFINGTONPOST.CO.UK

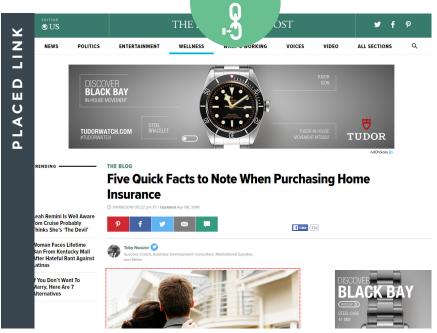


















CLIENT: CHILL INSUARANCE

#### PLACED LINK: LIFEHACK.ORG



**DOMAIN AUTHORITY** 









**Homeowner Should Know** 

9 Things That Will Happen Whe You Have A Salt Lamp At Your



**Home Insurance: 7 Tips Every** 

Scientists Discover Why You Should Take Off Your Shoes Be Entering Your Home

FACEBOOK AUDIENCE 1,153,763

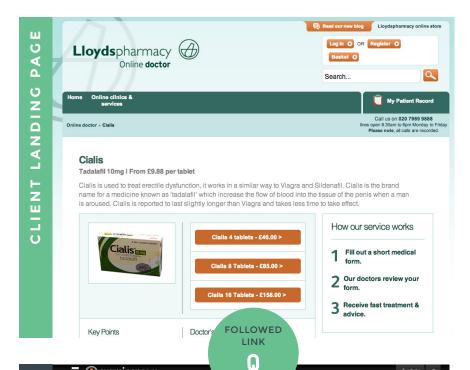
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## CLIENT: LLOYDSPHARMACY ONLINE DOCTOR PLACED LINK: EXAMINER.COM











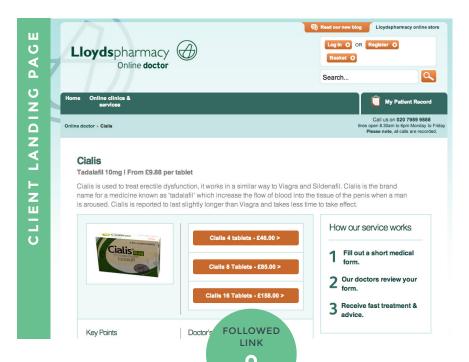
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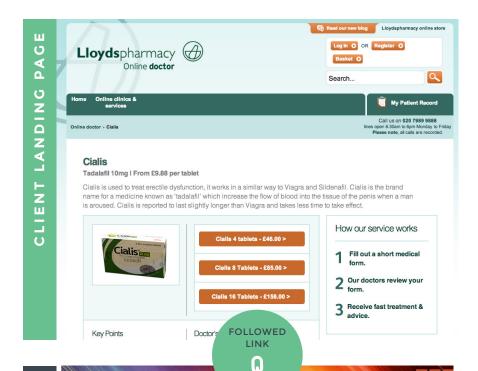






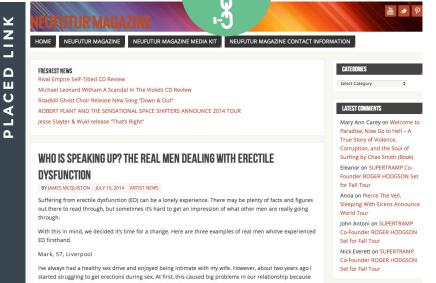


## CLIENT: LLOYDSPHARMACY ONLINE DOCTOR PLACED LINK: NEUFUTUR.COM









my wife assumed I no longer found her attractive. This was really tough to deal with because I knew it wasn't true.

To begin with, I assumed that the issue would just go away, but in fact it got worse. I started to dread sex

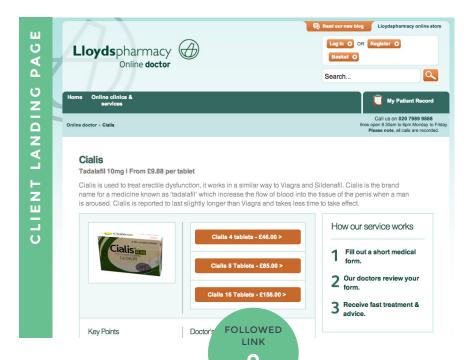


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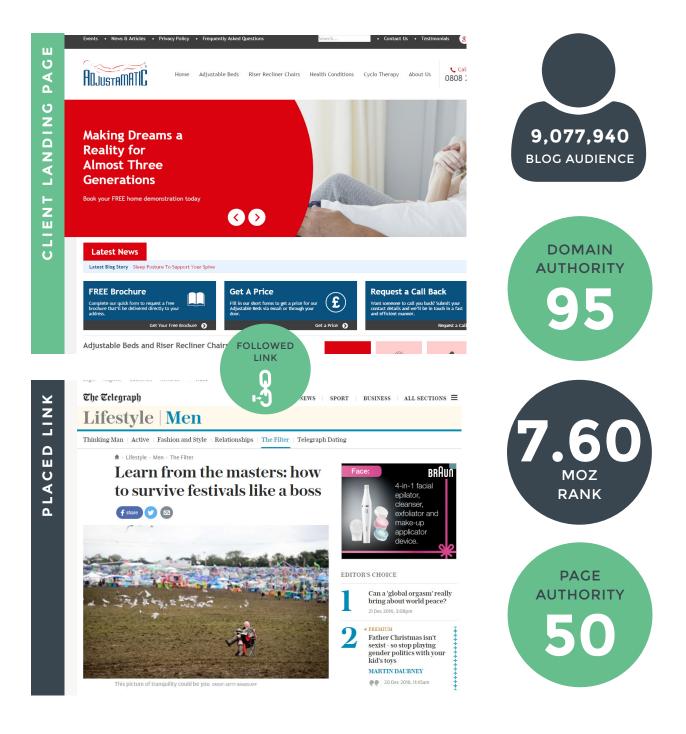






CLIENT: ADJUSTABLE BEDS

#### PLACED LINK: TELEGRAPH.CO.UK

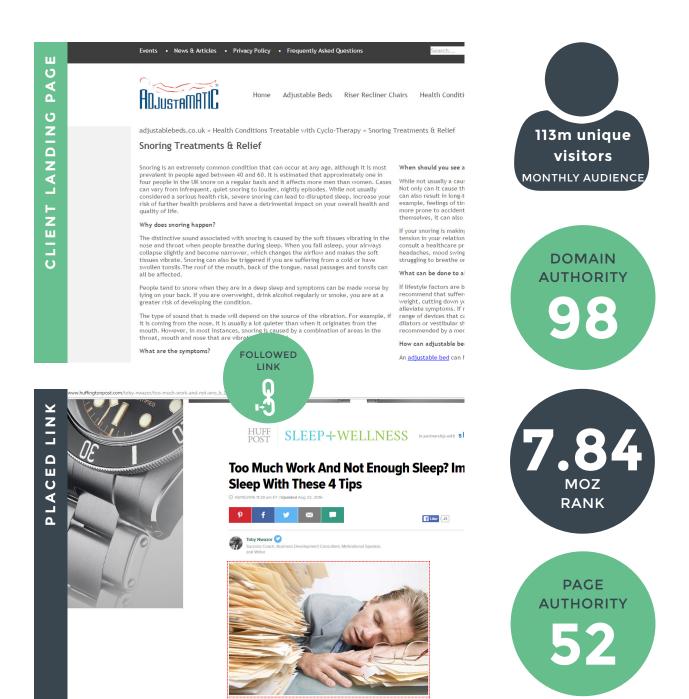








#### CLIENT: ADJUSTABLE BEDS PLACED LINK: HUFFINGTONPOST.CO.UK



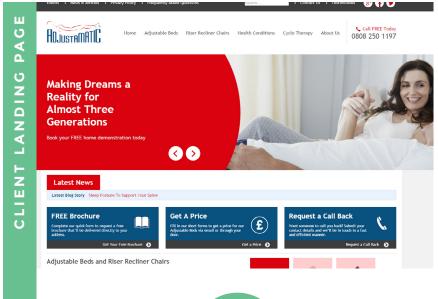






CLIENT: ADJUSTABLE BEDS

PLACED LINK: METRO.CO.UK













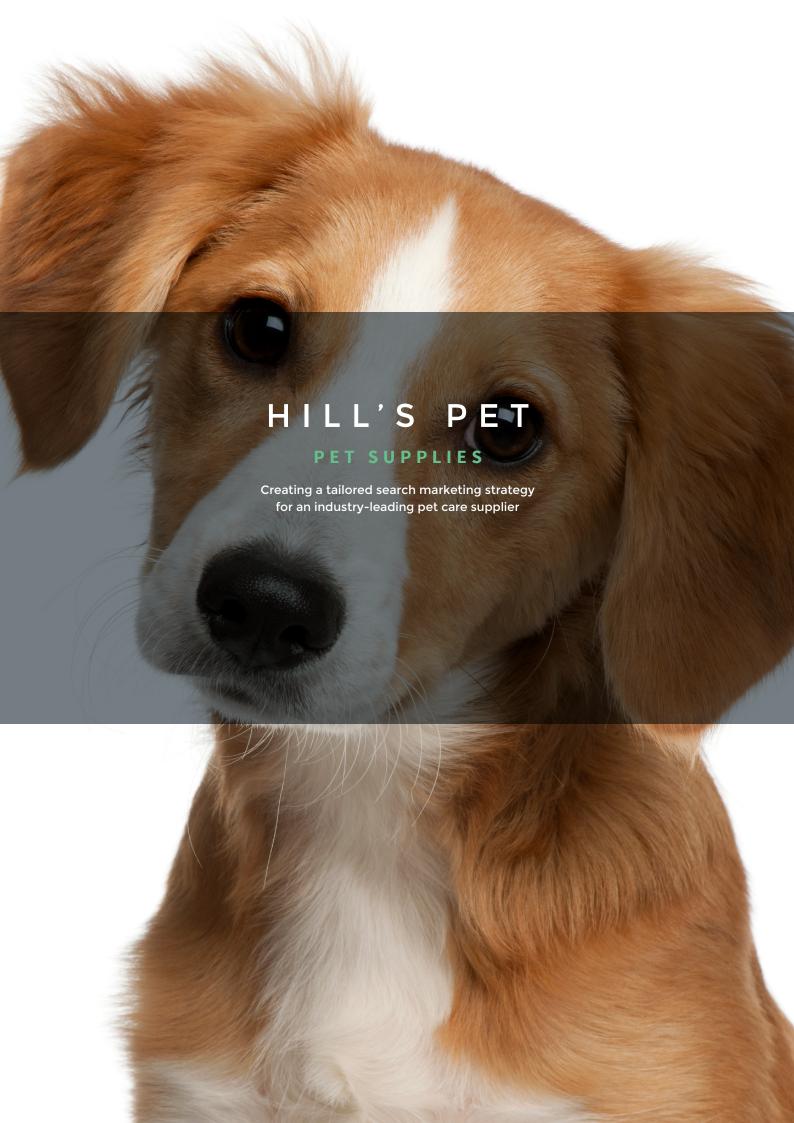


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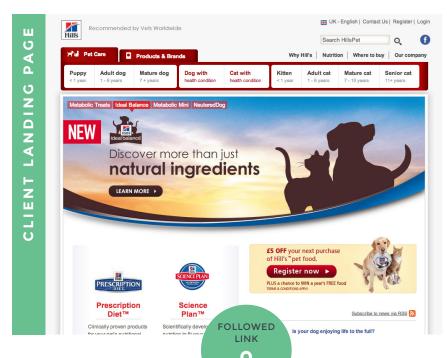






CLIENT: HILLS PET

#### PLACED LINK: WAGTHEDOGUK.COM













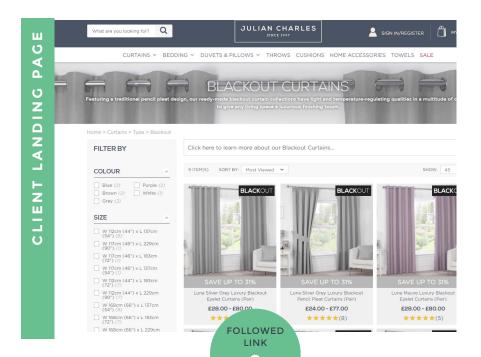


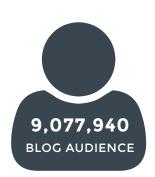






CLIENT: JULIAN CHARLES PLACED LINK: TELEGRAPH.CO.UK













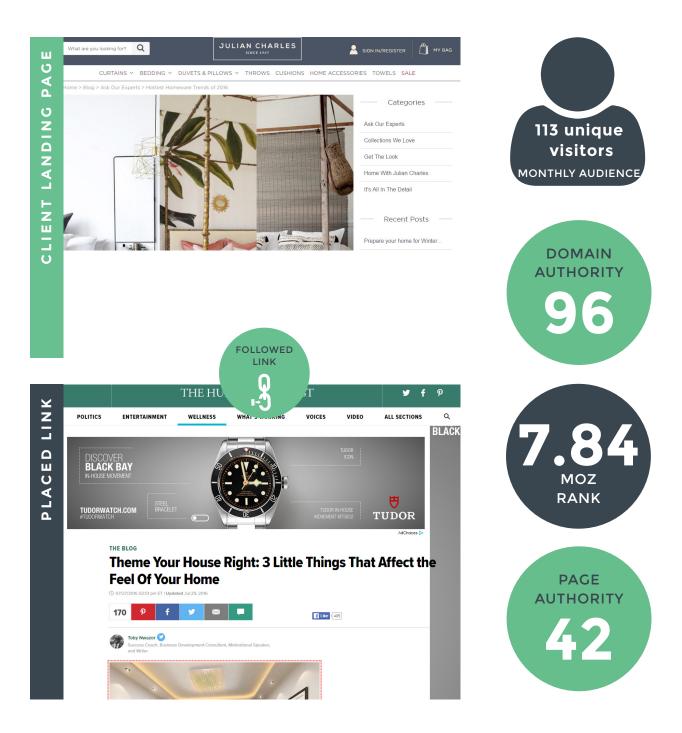






**CLIENT: JULIAN CHARLES** 

#### PLACED LINK: HUFFINGTONPOST.CO.UK



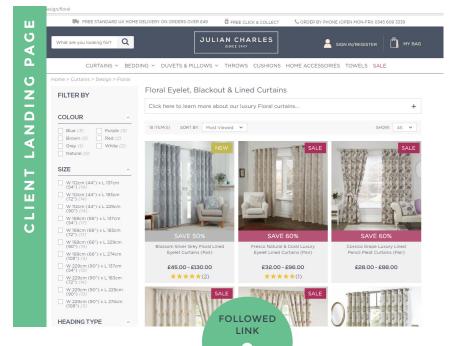






#### **CLIENT: JULIAN CHARLES**

#### PLACED LINK: LEEDSART.AC.UK



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CLIENT: CALIBRE PLACED LINK: HUFFINGTONPOST.CO.UK



















CLIENT: CALIBRE PLACED LINK: METRO.CO.UK















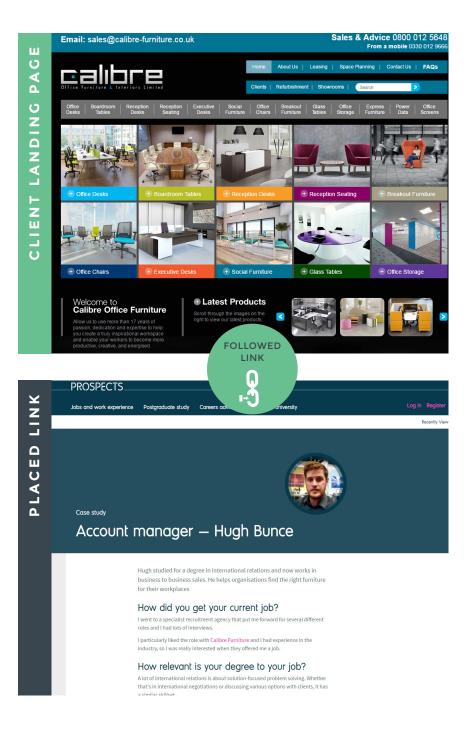


PERFORMANCE MARKETING AWARDS



**CLIENT: CALIBRE** 

#### PLACED LINK: PROSPECTS.AC.UK



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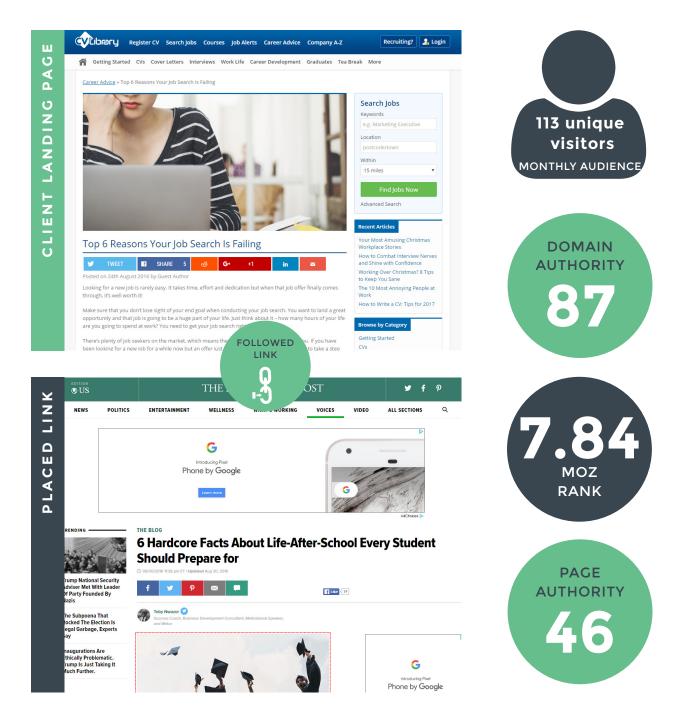






CLIENT: CV LIBRARY

#### PLACED LINK: HUFFINGTONPOST.CO.UK



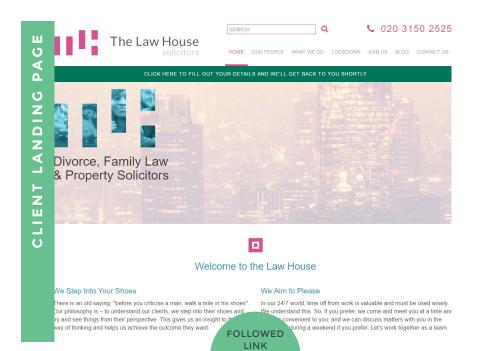








#### CLIENT: THE LAW HOUSE PLACED LINK: FINANCIALADVICENOW.CO.UK



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#### **LEAVE IT TO ME - PLEASE!**

People are really weird sometimes. I'm sure we all know that, just read the news any day of the week, but it does come as a bit of a shock when somebody you thought you knew really well does something a bit peculiar. Let me tell you what happened.

My good friend, Steven, is normally a reasonably hard working, average kind of a bloke. Still single, sells bank mortgages, loves a pint of beer with his mates and gets out occasionally to a football game. He has a small flat just behind the Rosemary Gardens in Canonbury. He's had a few insurance girlfriends, nothing permanent, and even though he gets a reasonable wage, he never seems to • Making Money have any spare money for a holiday, or to buy a car.

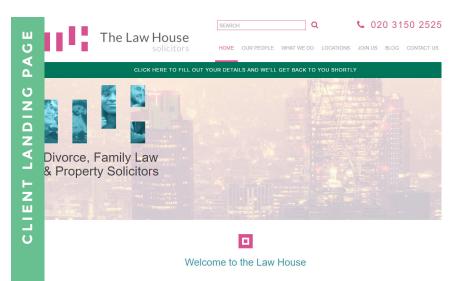
#### SITE CATEGORIES

- Banking
- Business Children
- Featured
- Financial Advice

- Money saving tips



#### CLIENT: THE LAW HOUSE PLACED LINK: IALWAYSBELIEVEDINFUTURES.COM



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We Step Into Your Shoes

We Aim to Please

There is an old saying, "before you criticise a man, walk a mile in his shoes". In our 24/7 world, time off from work is valuable and must be used wisely. Dur philosophy is – to understand our clients, we step into their shoes and ry and see things from their perspective. This gives us an insight to the vary of thinking and helps us achieve the outcome they want.

FOLLOWED





#### #WILLSINNUMBERS - THE MOST RANDOM BENEFICIARIES

in sponsored posts on 11/10/16

Collaborative Post

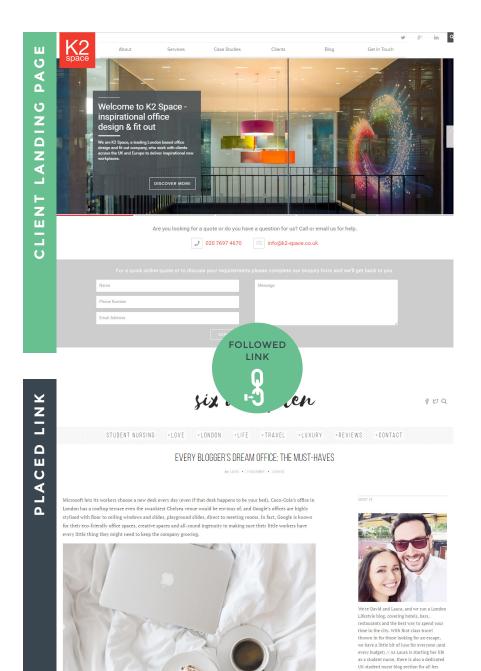
When it comes to our wills, we often leave our money and worldly belongings to the most obvious of people – our spouses, our children, perhaps our parents. The odd bequest may go to a friend or a carer or another relative but that's usually the way wills go, right? For instance I know that if anything was to happen to my mum, everything in her will goes to me and my Dad would





#### **CLIENT: K2 SPACE**

#### PLACED LINK: SIXOUTOFTEN.CO.UK



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#### CLIENT: OXFORD OPEN LEARNING

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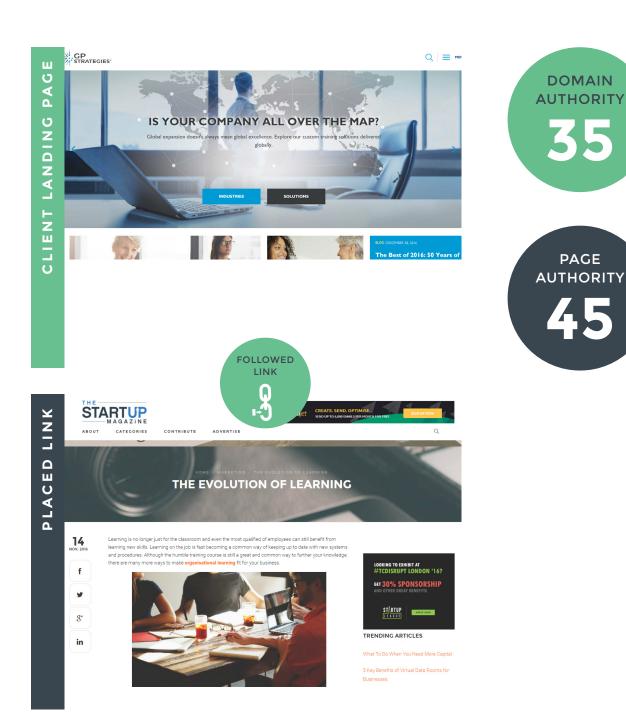






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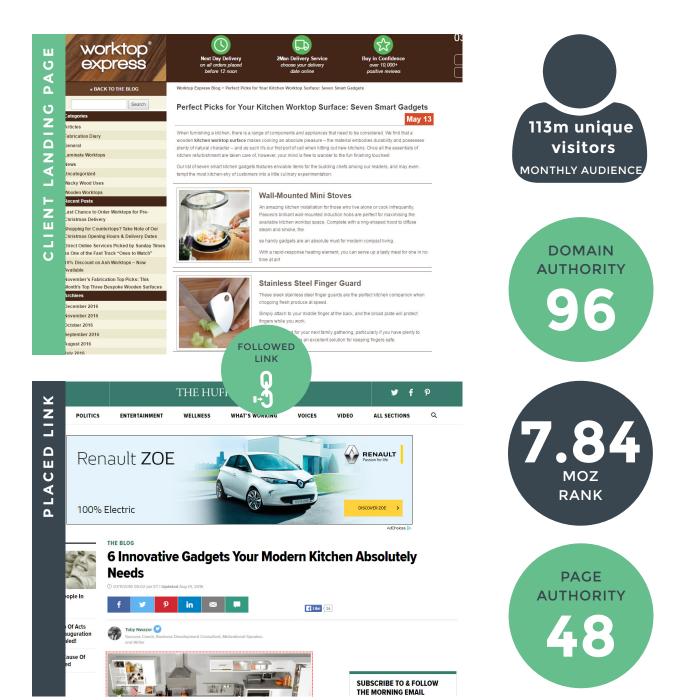
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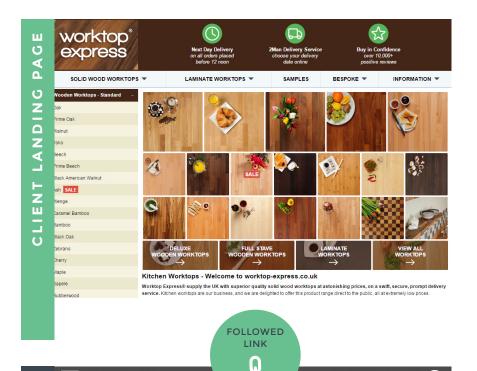








# CLIENT: WORKTOP EXPRESS PLACED LINK: BIRMINGHAM.AC.UK



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BIRMINGHAM Study

Home > Schools and Departments > Languages, Cultures, Art History and Music > Department and Italian, 2014)

Megan Evans

LINK

PLACED

Content and Brand Supervisor

Back to 'Alumni'

Megan graduated from Birmingham with a BA in French and Italian and now works as a Content and Brand Supervisor at Worktop Express. She spoke to Seamus Hilley about transferring skills acquired at University to the working world.

FACEBOOK AUDIENCE
177,508

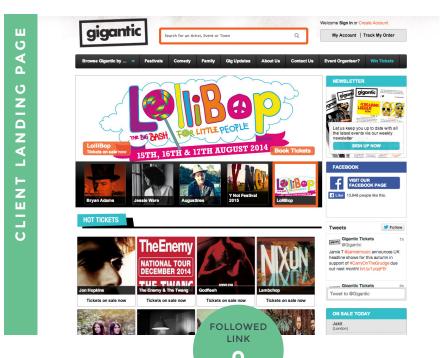






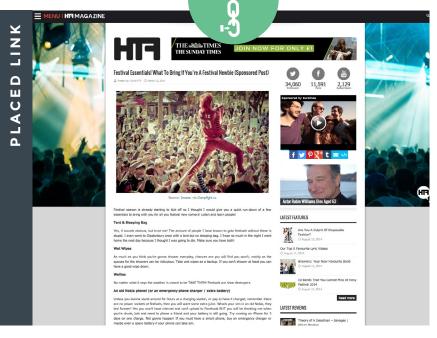
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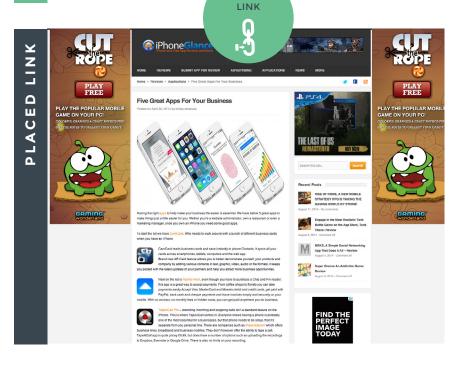
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Laser Eye Surgery From £17.34 per month







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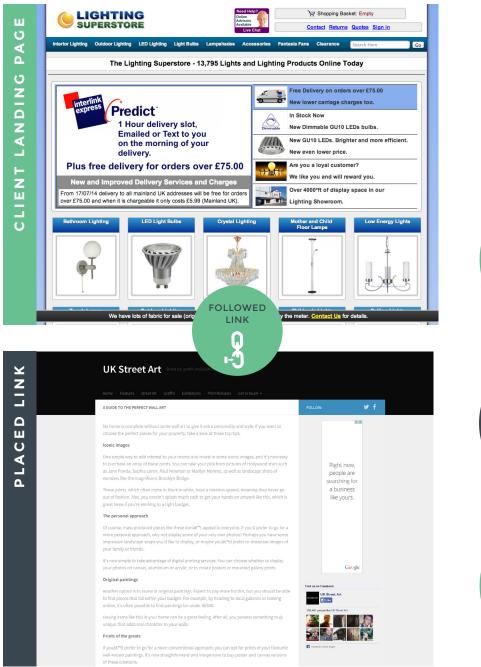
2. MoneyBook - £1.99







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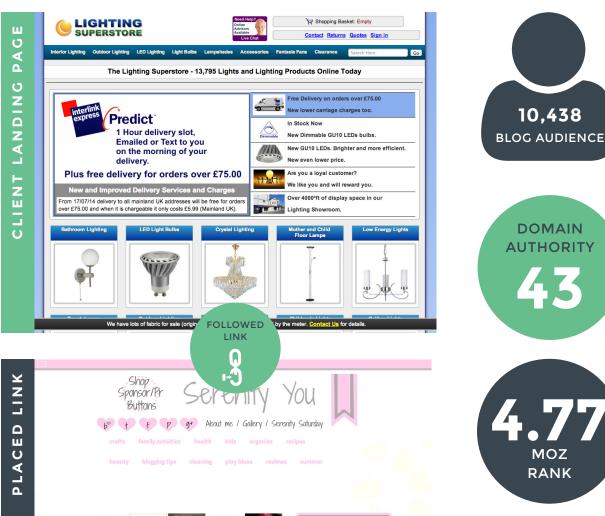








# CLIENT: THE LIGHTING SUPERSTORE PLACED LINK: SERENITYYOU.COM



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8-1 10

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Wednesday, 2 July 2014

Tips for Designing the Perfect Kid's Playroom

Playroom

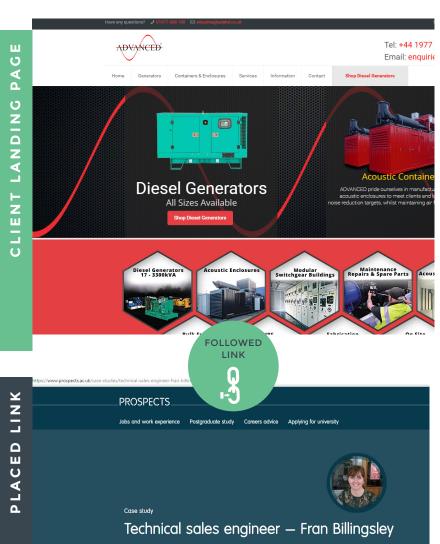






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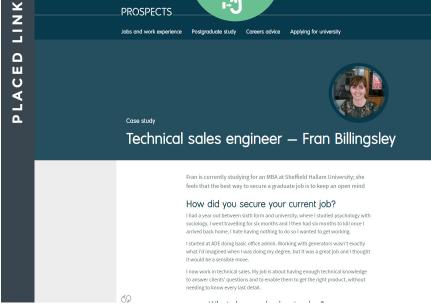
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# PLACED LINK: AFFORDABLECOMFORT.ORG



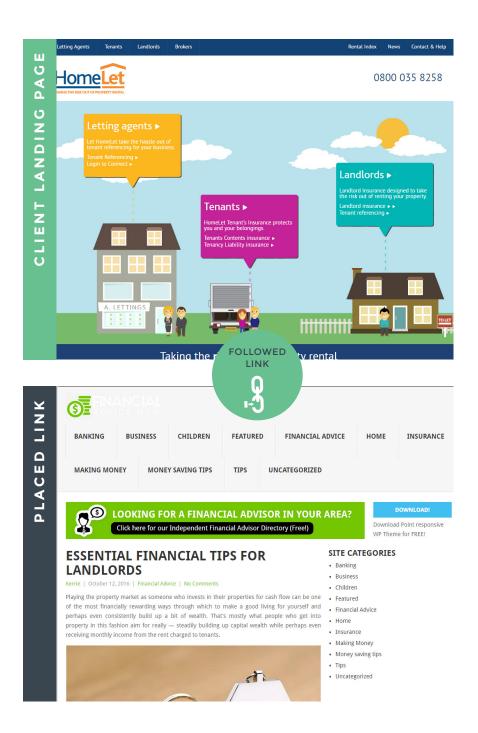
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# PLACED LINK: THEDEDICATEDHOUSE.COM





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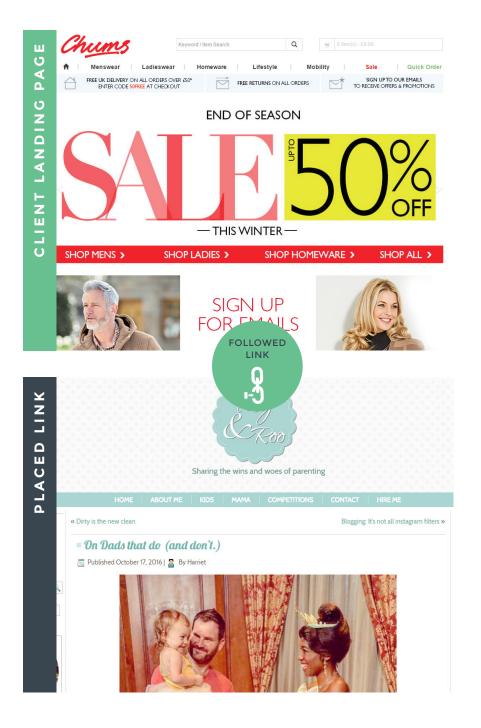








CLIENT: CHUMS PLACED LINK: TOBYANDROO.COM



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# **CLIENT: EUROPA PHARMACY**

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#### **CLIENT: THE BIG WORD**

#### PLACED LINK: EUROTALK.COM



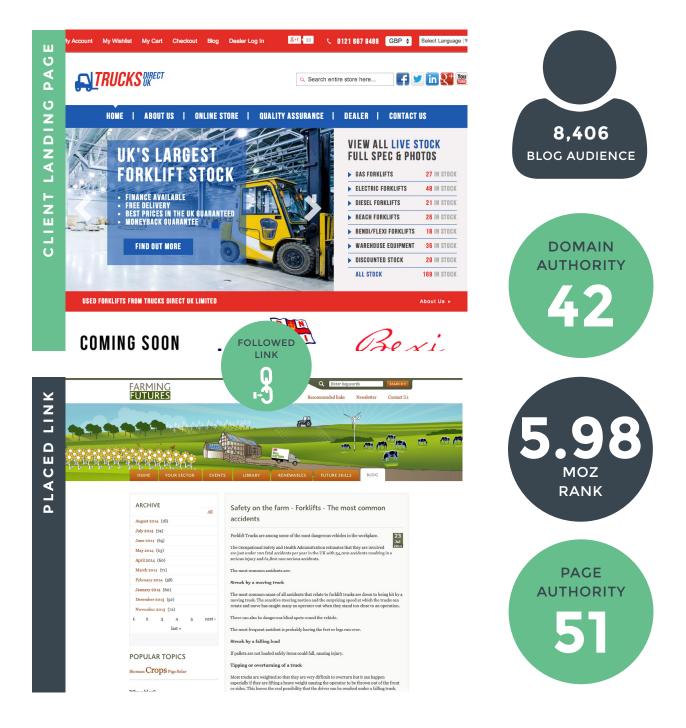








# CLIENT: TRUCKS DIRECT PLACED LINK: FARMINGFUTURES.ORG.UK



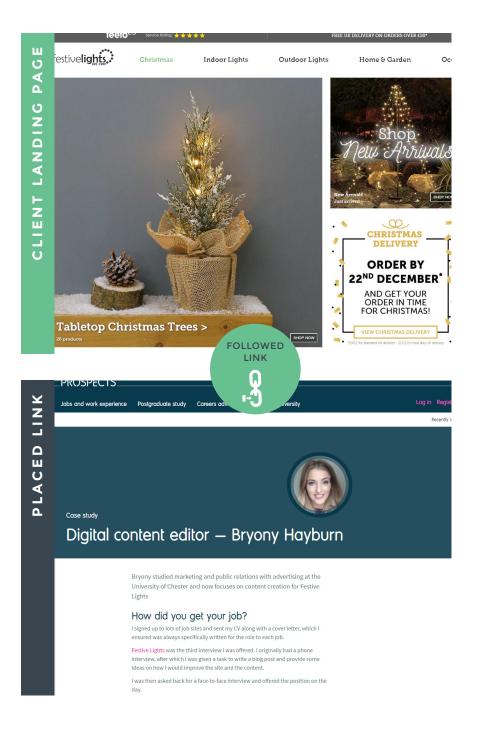






# **CLIENT: FESTIVE LIGHTS**

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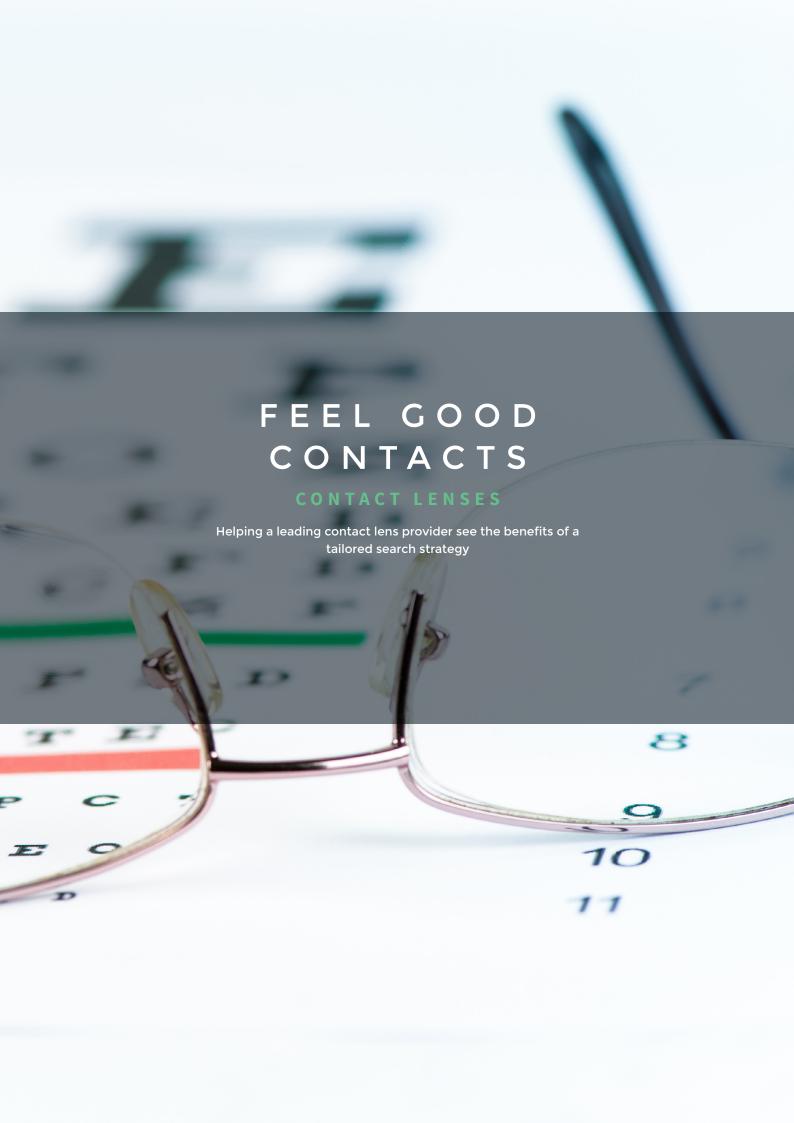


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CLIENT: FGC

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Credit

It is true that as we increase in age, certain vital organs in the body begin to lose their major functions. This includes the bones, liver, kidney, eyes etc. This is why a proper general routine medical examination is advised as one advances in age.

It is said that: the our is the window of the soul! so for some clear reasons our ove







**CLIENT: FGC** 

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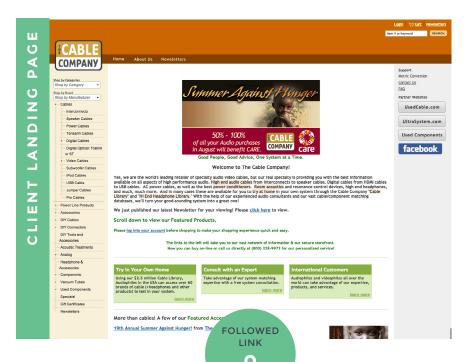






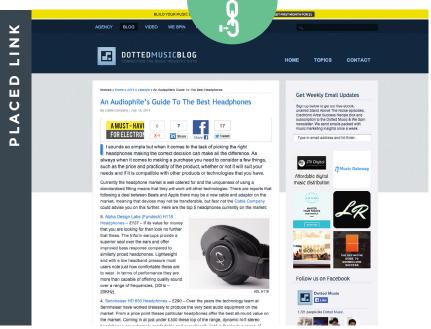


# CLIENT: THE CABLE COMPANY PLACED LINK: DOTTEDMUSIC.COM

















# WE LOOK FORWARD TO WORKING WITH YOU AND ENJOYING A SUCCESSFUL PARTNERSHIP





# LET'S BEGIN